

1) SUBSCRIBERS**1. TrueMove H**Customers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017					
Total	25,764	26,188	26,717		26,717
Post-paid	6,259	6,494	6,699		6,699
Pre-paid	19,505	19,694	20,018		20,018
Year 2016					
Total	20,359	21,473	22,607	24,526	24,526
Post-paid	5,061	5,306	5,520	6,060	6,060
Pre-paid	15,298	16,166	17,087	18,465	18,465
Year 2015					
Total	21,506	19,529	18,465	19,107	19,107
Post-paid	4,009	4,130	4,344	4,726	4,726
Pre-paid	17,498	15,398	14,121	14,381	14,381

2. TrueVisionsCustomers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017					
Total	4,074	4,070	4,006		4,006
Premium package	276	266	260		260
Standard package	1,861	1,873	1,889		1,889
FreeView package	398	388	377		377
Free-to-air box	1,540	1,543	1,480		1,480
Year 2016					
Total	3,227	3,370	3,779	3,930	3,930
Premium package	288	286	293	290	290
Standard package	1,252	1,375	1,524	1,695	1,695
FreeView package	461	441	424	410	410
Free-to-air box	1,227	1,268	1,538	1,535	1,535
Year 2015					
Total	2,597	2,695	2,924	3,063	3,063
Premium package	305	299	295	292	292
Standard package	714	811	958	1,108	1,108
FreeView package	557	527	502	479	479
Free-to-air box	1,020	1,059	1,169	1,184	1,184

3. TrueOnline**3.1 Fixedline - Voice**Customers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017	1,146	1,040	985		985
Year 2016	1,470	1,425	1,349	1,256	1,256
Year 2015	1,585	1,566	1,544	1,507	1,507

3.2 BroadbandCustomers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017	2,883	2,963	3,041		3,041
Year 2016	2,456	2,557	2,657	2,769	2,769
Year 2015	2,152	2,212	2,322	2,388	2,388

2) ARPU**1. TrueMove H**TrueMobile ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017					
Blended	207	209	208		208
Post-paid	500	486	479		488
Pre-paid	113	119	118		117
Year 2016					
Blended	215	221	220	213	217
Post-paid	501	507	506	507	505
Pre-paid	120	127	127	116	122
Year 2015					
Blended	143	162	184	204	171
Post-paid	503	486	478	502	492
Pre-paid	70	84	100	111	90

2. TrueVisionsTrueVisions ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017	317	308	308		311
Year 2016	415	389	368	354	379
Year 2015	602	557	501	458	523

3. TrueOnline**3.1 Fixedline - Voice**ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017	214	219	220		217
Year 2016	216	213	214	213	214
Year 2015	225	224	224	221	223

3.2 BroadbandARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2017	600	600	602		601
Year 2016	665	660	590	591	629
Year 2015	705	694	652	625	668