

**1) SUBSCRIBERS****1.Mobile**TrueMobile Subscribers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016					
Total	20,359	21,473	22,607	24,526	<b>24,526</b>
Post-paid	5,061	5,306	5,520	6,060	<b>6,060</b>
Pre-paid	15,298	16,166	17,087	18,465	<b>18,465</b>
Year 2015					
Total	21,506	19,529	18,465	19,107	<b>19,107</b>
Post-paid	4,009	4,130	4,344	4,726	<b>4,726</b>
Pre-paid	17,498	15,398	14,121	14,381	<b>14,381</b>
Year 2014					
Total	23,088	23,195	23,440	23,647	<b>23,647</b>
Post-paid	3,327	3,452	3,672	3,879	<b>3,879</b>
Pre-paid	19,760	19,743	19,767	19,769	<b>19,769</b>

**2. Pay TV**TrueVisions Customers1/ ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016					
Total	3,227	3,370	3,779	3,930	<b>3,930</b>
Premium package	288	286	293	290	<b>290</b>
Standard package	1,252	1,375	1,524	1,695	<b>1,695</b>
FreeView package	461	441	424	410	<b>410</b>
Free-to-air box	1,227	1,268	1,538	1,535	<b>1,535</b>
Year 2015					
Total	2,597	2,695	2,924	3,063	<b>3,063</b>
Premium package	305	299	295	292	<b>292</b>
Standard package	714	811	958	1,108	<b>1,108</b>
FreeView package	557	527	502	479	<b>479</b>
Free-to-air box	1,020	1,059	1,169	1,184	<b>1,184</b>
Year 2014					
Total	2,354	2,357	2,372	2,472	<b>2,472</b>
Premium package	327	318	313	311	<b>311</b>
Standard package	450	500	547	629	<b>629</b>
FreeView package	700	646	612	585	<b>585</b>
Free-to-air box	876	893	900	947	<b>947</b>

**1) SUBSCRIBERS****3. Online****3.1 Fixedline - Voice**Cumulative Subscribers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016	1,470	1,425	1,349	1,256	<b>1,256</b>
Year 2015	1,585	1,566	1,544	1,507	<b>1,507</b>
Year 2014	1,680	1,654	1,632	1,614	<b>1,614</b>

**3.2 Broadband**Cumulative Subscribers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016	2,456	2,557	2,657	2,769	<b>2,769</b>
Year 2015	2,152	2,212	2,322	2,388	<b>2,388</b>
Year 2014	1,870	1,942	2,012	2,081	<b>2,081</b>

**2) ARPU****1.Mobile**TrueMobile ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016					
Blended	215	221	220	213	<b>217</b>
Post-paid	501	507	506	507	<b>505</b>
Pre-paid	120	127	127	116	<b>122</b>
Year 2015					
Blended	143	162	184	204	<b>171</b>
Post-paid	503	486	478	502	<b>492</b>
Pre-paid	70	84	100	111	<b>90</b>
Year 2014					
Blended	129	125	130	134	<b>130</b>
Post-paid	559	544	514	497	<b>527</b>
Pre-paid	59	52	61	64	<b>59</b>

**2. Pay TV**TrueVisions ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016	415	389	368	354	<b>379</b>
Year 2015	602	557	501	458	<b>523</b>
Year 2014	783	744	694	650	<b>715</b>

**2) ARPU****3. Online****3.1 Fixedline - Voice**ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016	216	213	214	213	<b>214</b>
Year 2015	225	224	224	221	<b>223</b>
Year 2014	242	246	236	232	<b>239</b>

**3.2 Broadband**ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2016	665	660	590	591	<b>629</b>
Year 2015	705	694	652	625	<b>668</b>
Year 2014	728	705	705	704	<b>710</b>